

# Signing Up as a Tokurei (Good Samaritan) With Enagic Member #7178235, Dianne Hansen

A Tokurei (Good Samaritan) is someone who may be unable to purchase the machine, but still would like to join the company and work as a distributor. That person will primarily function as a "partial" distributor in that although they are able to go out and sell machines, they will only receive partial commission. This will be explained in further detail below.

## Understanding the Tokurei System

To sign up as a Tokurei, a person must submit their application (which should include the Distributor Agreement and Product Order Form, Agreement of Special Payment Plan, a copy of a drivers license\*, Return Policy, and W-9), along with the application of someone that is purchasing the machine either by full payment or Enagic Financing. The Tokurei will sponsor the buyer, and therefore will start with one sale, or one 1A leg.

When signing up as a Tokurei, one needs to select which machine they are working towards when filling out the application. A Tokurei will not receive their machine until enough commission has been accumulated to fully cover the cost of the machine\*\*. As a Tokurei, every time a sell is made within the 8 points, part of the commission will be placed toward the Tokurei's selected machine. For example, if a Tokurei were to sell an SD501 machine as a full payment, where the normal commission minus the Special Point bonus would be \$235, that person would receive \$160. The \$75 that was not paid would be saved and put towards the Tokurei's machine.

A Tokurei can upgrade the machine that was chosen, but cannot downgrade. For example, if one was to initially choose to work towards obtaining the Sun Us machine, and then decided that they wanted any higher level machine, then that would be alright. However, if one was to choose the SD501 initially, and then decided that they wanted any lower level machine, that would not be allowed under any circumstances.

Special Points will not be counted for the distributor while using the Tokurei plan.

Once it has been decided to use the Tokurei plan, a distributor cannot do Enagic Financing.

The only ways to complete the Tokurei plan are to either accumulate enough commission to fully cover the total costs of the machine chosen, or pay the complete balance minus what has already been accumulated from commissions.

A person using the Tokurei plan will receive full commission minus the amount withheld in the event of a machine sold and paid for in full. In the event of a sale using Enagic Financing, no commission will be given until that sale has been paid in full.

If a distributor already has an account, he/she cannot sign up as a Tokurei for a second or third account. Signing up as a Tokurei is only allowed for individuals signing up with Enagic for the first time. Customers who are under the Tokurei program are not allowed to sign as an alternate payer for the monthly payments of someone who is financing. A Tokurei is also not allowed to sign as an alternate payer for the down payment of someone who is financing.

Any distributor under the Tokurei plan will not be allowed to purchase a second until the Tokurei is paid off.

Distributors signing up using a business name are not allowed to sign up as a Tokurei.

## **Please fully read the Agreement of Special Payment Plan form.**

Tokurei Commission Withheld by Machine

SunUs \$20

JR II \$75

DXII \$75

SD501 \$75

Anespa \$75

Super 501 \$150

\*A Passport, State ID, or Green Card can be used as well.

\*\*Tax will be added if the machine is purchased in a state that has an Enagic office.